

### **Case Study**

### Mount Elgon Orchards

Branding, Strategy, Design, Package Design & Collateral

Russ Wren potentate

**Lars Wolf** culture sherpa

Plantage Middenlaan 62 1018 DH Amsterdam The Netherlands +31 (0)615055593

www.pig.works

## Hello!

Thank you for your interest in PigWorks.

Since our founding, PigWorks has grown into a full-service agency driven by a team of creatives and producers. Led by Founder Russ Wren, PigWorks has helped some of the world's best brands with branding, marketing and user experience solutions.

Our mission is simple—consistently deliver ideas and work that matters and exceeds client expectations. Everything we do, we do in an open, transparent and collaborative environment.

#### **PigWorks**

Plantage Middenlaan 62 1018 DH Amsterdam +31 (0)639575625 EMAIL: hello@pig.works



Branding Design Social Movements Media



**PARTIAL LIST** 

### **Awards & Recognition**

PigWorks Agency Spotter Top 20 Branding Agencies #6 Branding Agency

PigWorks Rnked,com Top 50 Agencies In The Netherlands

PigWorks Sortlist Best Marketing Agencies In Amsterdam

PigWorks Ad World Masters Agency of the Month June 2019 PigWorks Digital Agency Network Featured Agency February, 2017

Edit Ballai Featured Artist Photoshop Creative Magazine UK

Edit Ballai Excellence Award 3D Total Magazine

AWWWards Site of the Week October, 2019 aiur.ai PigWorks Digital Agency Network Featured Agency November, 2017

Russ Wren Aquent & Creative Mornings Talent of the Month

PigWorks Sortlist Best in Class Agency

TDA Agency of the Month Digital Strategy November, 2019 PigWorks Ad World Masters Top 100 Agencies in the World March 2019

Edit Ballai INCG Showcase (Hong Kong) Featured Artist

PigWorks Loomly.com Best Marketing Agencies in The Netherlands

Ad World Masters Top 100 Branding Agencies Worldwide November 2019 PigWorks Clutch Top B2B Firms in Western Europe 2020

PigWorks AdWorldMasters Silver Award Agency of the Year 2019

PigWorks DigitalObjects Number One Branding Agency in The Netherlands 2020



#### **Partial Client List**

At **PigWorks**, we love crafting beautiful and inspired work that is focused on a business' goals and their customers. We do this across multiple touch points to assist organisations achieve their goals.

STAPLES

**PURELL** 

MITSUI RAIL CAPITOL EUROPE

UNIVERSITY OF HAWAII MANOA

**AIUR** 

MOUNT ELGON ORCHARDS

HASTIE GOLF

YAMASA

**INNOSEIS** 

**LUMENIS** 

KURTAIN KALL

**KNOWLEDGE VALUES** 

**PRODICOM** 

**AMSTERDAM BREWBOYS** 

DE HUMMUS HOUSE

**TIBOR** 

**EVOLVE** 

**ROSE LAWN** 

**AUTHENTIC GOLF** 



### So, what does PigWorks do?



### **Our Services & Capabilities**

At **PigWorks**, we love crafting beautiful and inspired work that is focused on a business' goals and their customers. We do this across multiple touch points to assist organisations achieve their goals.

#### **STRATEGY**

Strategy
Discovery & Research
User Experience
Brand Strategy
Content Strategy
Marketing campaigns

#### **BRANDING & DESIGN**

Branding Development Logos & ID Systems Brand Books Style Guides Messaging Typography Collateral Print & Packaging Letterpress

#### **DIGITAL DEVELOPMENT**

Website Design & Development UX/UI Information Architecture Wireframing Prototyping Mobile Applications

#### **SOCIAL MOVEMENTS**

Social Movement Research Social Movement Planning Alignment of Campaigns to Public Pulse Activation of Brand Evangelists



# "An investment in knowledge pays the best interest."

#### **BENJAMIN FRANKLIN**

### Our Approach: Design Thinking & Strategy

In other words, we design solutions for intended users. This can be applied to products, business models, branding, and especially digital solutions.

We put the needs of the user at the center of everything we create, which is the most powerful way to start and finish brand identity projects



To start things off, we use a fast-paced, user-centric, and facilitated framework that defines and prioritizes user needs, creates user journeys, surfaces actionable insights, makes strategic recommendations and produces tangible results that will be deployed on the business website, branding or marketing campaign.

This is an integral step in our overall process:

#### **Discover Insights—> Define Goals—> Execute Beautifully**

Within this process, we follow Agile principles in iterative cycles of ideating, executing, and validating.

The result?

Effective, beautiful and beloved brands.

#### How it works



Prove it. Let's see a case study.



### **Mount Elgon Orchards**

#### **CLIENT**

Mount Elgon Orchards

#### **DELIVERABLES**

Branding
Strategy
Website Design/Development
Logotypes
Graphic Design
Package Design
Promotional Videos
Art Direction



Mount Elgon Orchards are a world leader in producing top quality roses and avocados, whilst observing the highest levels of social and environmental responsibility.



#### WHAT HAPPENED?

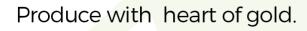
MOUNT ELGON REQUIRED A COMPLETE RE-BRANDING FOR THEIR VARIOUS BUSINESS UNITS (OVERALL BRANDING, ROSES & AVOCADOS) TO MODERNIZE THEIR LOOK AND TO ENCOMPASS ALL PARTS OF THE BUSINESS UNDER A COMMON DESIGN LANGUAGE.

A NEW WEBSITE WAS ALSO DESIGNED AND DEVELOPED TO REFLECT THE UPDATED BRANDING AND PRODUCT OFFERINGS.











BIG NOODLE TITLING

ABCDEFGHIJKLMN Opqrstuvwxyz























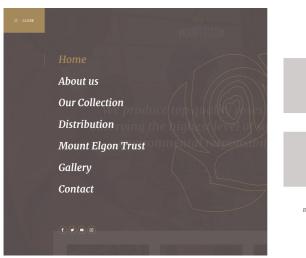


Starting from a basic outline provided by the client, PigWorks designed and developed a new branding package including: logotypes, business strategy, package design typography and collateral design.



CASE STUDY WEBSITE AND COLLATERAL

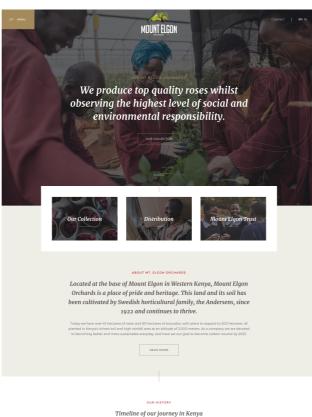






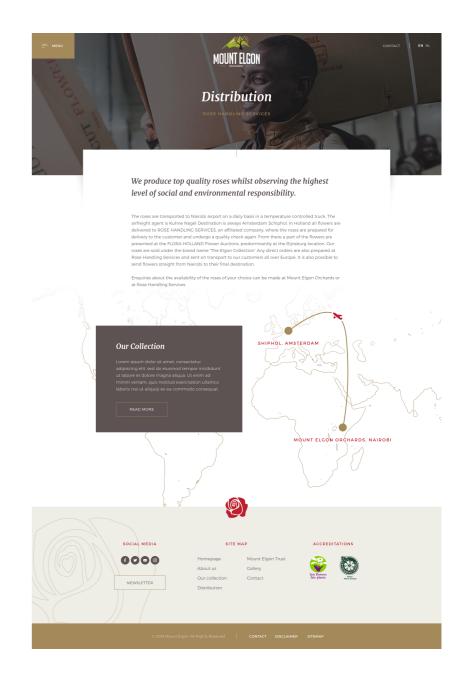


Distributor or Wholesaler?











#### **CLIENT FEEDBACK**

### What challenge were you trying to address with PigWorks?

We'd started a slight rebranding, mostly around our corporate identity, and we hired PigWorks to take over completely and build an entirely new website.

#### **SOLUTION**

### What was the scope of their involvement?

PigWorks delivered logos, copy, designs based on our packaging, and a new look and feel for the site. The team them analyzed our specific products and gave us tailored branding for each.

### How did you come to work with PigWorks?

I found PigWorks by Googling companies in Amsterdam that build websites. I chose them after interviewing three other firms.

#### What is the status of this engagement?

We started working together in Q2 2019, and the website was completed by July.

## What evidence can you share that demonstrates the impact of the engagement?

Our internal committee is very happy with the feedback and success of the project.

### How did PigWorks perform from a project management standpoint?

The communication is top-notch, and they respond to action items very quickly.

### What did you find most impressive about them?

PigWorks is great to work with, and their rates are very competitive.

### Are there any areas they could improve?

I've been extremely happy with them. They are proactive about making recommendations, and they enact changes quickly.

### Do you have any advice for potential customers?

Be clear about what you want and when you need it. They'll let you know if they can or cannot deliver.



# Right, so what do other people say about PigWorks?





We have engaged the PigWorks team in multiple projects. My expectations were that Russ, Lars and the rest of their team would deliver excellent visual and technical solutions, which they did.

What I did not expect (and rarely encounter) was their willingness to research and absorb the needs of our clients and our businesses. Their commitment to go "well beyond" delivered tremendous value to each of our projects.

Thank you PigWorks. I look forward to a long, prosperous, and mutually beneficial relationship.

#### **R.S.Gray**

CEO Private Ventures St. Louis, Missouri





I love PigWorks. Absolutely amazing results and experience creating my corporate identity, branding strategy and collateral work.

A creative agency where you interact with incredible talent that delivers stunning results

I appreciate the speed at which they were able to respond to me. Additionally, PigWorks was an asset to ideation throughout the project. They came to meetings with fresh ideas, clearly having thought through project challenges.

#### **Andrew Hastie**

CEO Hastie Golf Amsterdam, NL



#### **TESTIMONIALS**



We love the new departmental logo! We wasted no time printing tees to show off our new image!

It is a pleasure working with your highly creative and innovative team.

Looking forward to working with you again in the future!

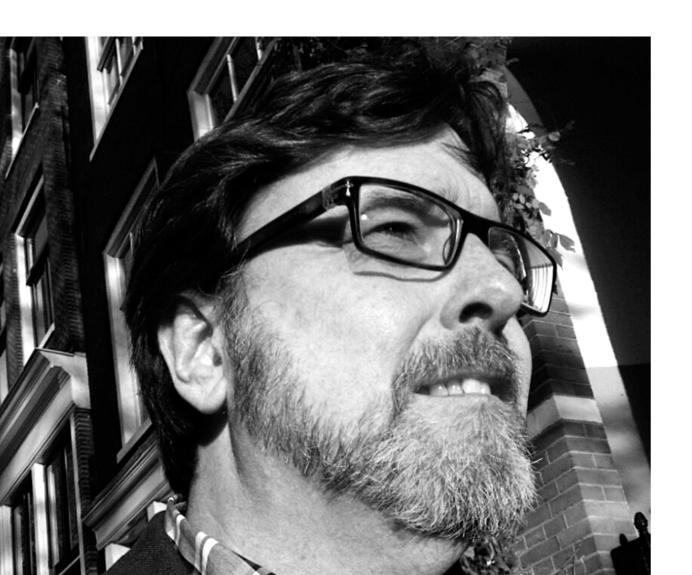
Dr. J.W.W.

School of Oceanography University of Hawaii Manoa Hawaii, USA



Allow us to introduce your new team.





#### **Russ Wren**

**CO-FOUNDER & POTENTATE** 

Founder, music lover, ex-pat and design nere-do-well...Although I have never wrestled a bear (or 'gator), I do work hard, while not taking myself too seriously.

Design, photography, video, social media, guitar building, playing music, electronic tinkering....these are all things I enjoy.





#### **Lars Wolf**

**CONNECTIFIER** 

I have a beard because I hate shaving, not because I am a hipster.

My bicycle has no gears because I like it that way!

I challenge myself by building ideas into brands and building brands into movements. I find inspiration in all things, no matter how bizarre, and I'd like you to tell me what inspires you!





#### **Cecile Pecheur**

**CO-FOUNDER & DIGITAL ACTION MAVEN** 

One of the Frenchies in the team, and not even arrogant!

I love travelling, meeting new people and experiencing new cultures.

Social media marketing, SEO, web design, reading and watching movies and TV series are things that I enjoy.

My motto: Live life with no regrets!.





#### **Edit Ballai**

**VISUAL ENTRANTRESS** 

Avid visual designer, Photoshopper, 3-Der and creative mind.

I love working all kinds of projects!

Every challenge gives me a chance to enhance my skills and help our clients.

What do I enjoy most? Summer!!!





#### **Estelle Lecointre**

**SOUTHERN BELLE** 

Estelle is our newest team member and is bringing PigWorks presence to the south of France.

Full of energy and ideas, and loves to create!

If you are in the Monaco/Cannes/ Nice area, and interested in what we do, drop her a mail at estelle@pig.works



## Thank You.

